

FB180
PHASE: PLAN
OWNER: CONSULTING



110
180 
LAUNCH

FB180: PHASE 110 LAUNCH

Owner: Consulting

1 VERSION CONTROL

1.1 DOCUMENT HISTORY

Version	Amendment Description	Date	Author
1.0	Initial overview version	19/06/2019	Ealia Wiley

2 INDEX

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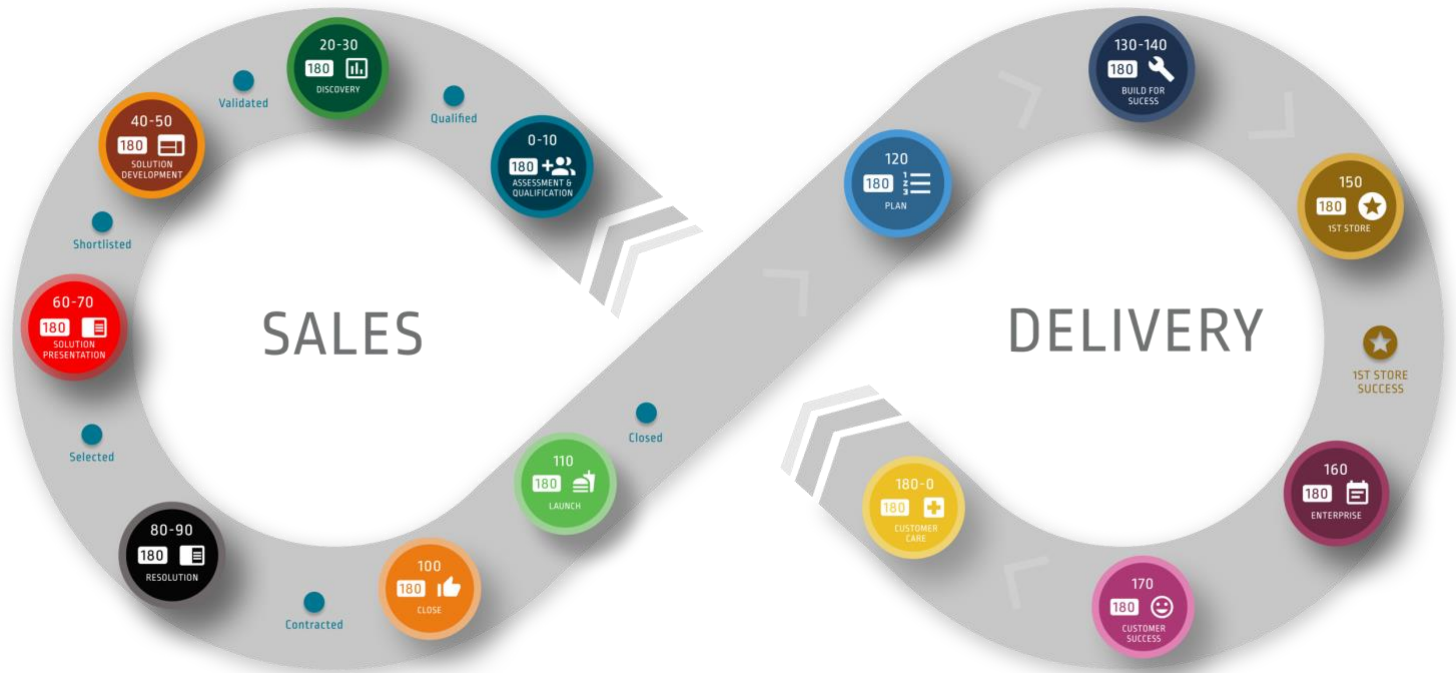
2.1 INTRODUCTION

Welcome to the Consulting Project Kick Off Phase, which is Phase 110 of the Food & Beverage 180 portal. This phase concentrates on all the processes and steps for consulting engagement as well as provides information to the relevant collateral required to support the Consulting Project Manager that proactively manages the relationship with the customer during the delivery phase. The Consulting Project Manager will lead the project through each phase of FB180 through to successful delivery.

2.2 GLOSSARY OF TERMS

Acronym	Type	Definition
OMA	Document	Oracle Master Agreement
C2A	Process	Click to Accept
CEMLI	Document	Configuration, Extension, Modification, Localization, and Integration
DAS	Application	Deal Approval System
OD	Document	Order Document
POEF	Document	Purchase Order Exemption Form
PO	Document	Purchase Order
OIP	Application	Order Information Portal (Lite)
SLA	Document	Service Level Agreement
CRA	Application	Customer Request Application
SPS	Application	Cloud Provisioning Portal (Why SPS I don't know)
Q	Application	Application that manage, track your quote, contract and approvals
CPQ	Application	Think this is a spelling mistake and should be CRA
ABE	Process	Accelerated Buying Experience
SAR	Document	Service Activation Request

2.3 FB180 INFINITY LOOP



3 PHASE 110 - LAUCH

3.1 APPLICABLE TIERS



3.3 ORACLE OBJECTIVES

Oracle Consulting’s objective is to excel at meeting our customer’s business needs by having best in class consulting teams led by seasoned management teams, portfolio managers, and project managers. These teams thrive on implementing and deploying best in class Products around the world. Our Goals’ are for successful implementations

delivered and lead by consultants whom are trusted advisors. The goal is for these project deliveries to lead to happy and referential customers.

3.3 FBGBU OBJECTIVES

Provisioning tasks complete and on boarded customer knowledge from sales cycle with clearly defined project scope & objectives ready for planning

- Discovery Replay/Summary - Provide confidence to customer that project team have on boarded all requirements from Discovery
- Present a clear methodology on how we deliver to ensure quality and to set clear expectations to minimise scope creep
- Start self-service product training plan

3.4 FBGBU PROCESS FLOW

- Consulting Management team engaged mid sales cycle prior for lab implementation to form relationships with Key Stakeholders
- Engage Project Start-up Services from PMO
- Hold Sales and Consulting Bid Transition Meeting
- Review relevant Global Standard Operating Procedures areas for Project Kick Off
- Review and add Customer to HW Shipping Notifications
- Review and Monitor Environment Provisioning Status
- All parties onsite for Project Kick Off and Handover
- Define project team roles and responsibilities (Project RACI or governance charter)
- Communication plans put in place for each project
- Stand up reoccurring governance meetings with internal and external stakeholders.

3.5 PHASE SLAs & KPIs

Project Kick Off

- Kick off Project within 20 business days of order booking
- Customer Discovery

3.6 OUTPUT CHECKLIST

Below list's the key outputs as a checklist that would be required to be completed within this phase:

- GSOP Project Kick Off Checklist
- Bid Transition Requirements List

- HW Customer Shipment Notification
- Kick Off Call Template
- Project Management Plan Document

3.7 USEFUL LINKS

Below list's the links to the application portal described in this phase as well as some useful links to knowledge based collateral that may help you:

- [Global Standard Operating Procedures](#)

3.8 TRAINING

Some recommended training courses/training material that are available that will help you in this phase:

- [Oracle PMO Training and Accreditation](#)
- Links and documents relevant to this section